

United Stationers Inc. and Subsidiaries
Reconciliation of Non-GAAP Financial Measures

Organic Net Sales Growth
(in thousands)

	For the Three Months Ended September 30,			For the Nine Months Ended September 30,		
	2005	2004	% Growth	2005	2004	% Growth
Net sales as reported under GAAP	\$ 1,166,360	\$ 1,028,833	13.4%	\$ 3,305,703	\$ 2,983,377	10.8%
Less: Sweet Paper sales	(69,824)	-		(94,071)	-	
Organic net sales	<u>\$ 1,096,536</u>	<u>\$ 1,028,833</u>	6.6%	<u>\$ 3,211,632</u>	<u>\$ 2,983,377</u>	7.7%