

**Net Income and Diluted EPS Excluding Charges (Net of Tax)**  
(in thousands, except per share data)

	For the Three Months Ended		For the Years Ended	
	December 31,		December 31,	
	2004	2003	2004	2003
Net income	\$ 19,248	\$ 21,923	\$ 89,971	\$ 73,002
Add: Prior period adjustment related to the Canadian division	3,133	--	4,154	--
Loss on early retirement of debt	--	--	--	4,150
Cumulative effect of a change in accounting principle	--	--	--	6,108
Net income excluding charges	<u>\$ 22,381</u>	<u>\$ 21,923</u>	<u>\$ 94,125</u>	<u>\$ 83,260</u>
Diluted earnings per share under GAAP	\$ 0.57	\$ 0.64	\$ 2.65	\$ 2.18
Add: Prior period adjustment related to the Canadian division	0.09	--	0.12	--
Loss on early retirement of debt	--	--	--	0.12
Cumulative effect of a change in accounting principle	--	--	--	0.19
Diluted EPS excluding charges	<u>\$ 0.66</u>	<u>\$ 0.64</u>	<u>\$ 2.77</u>	<u>\$ 2.49</u>
Weighted average number of common shares – diluted	<u>33,808</u>	<u>34,364</u>	<u>33,985</u>	<u>33,439</u>

Note: Adjusted net income and diluted EPS are provided as an additional financial measure. Generally Accepted Accounting Principles require that the prior period adjustment, loss on early retirement of debt and the cumulative effect of a change in accounting principle be recorded as a reduction in net income. The Company believes, for comparative purposes, it is helpful to provide readers of its financial statements with adjusted net income and diluted EPS, which exclude these items.