## **United Stationers Inc. and Subsidiaries Reconciliations of Non-GAAP Financial Measures**

(unaudited)

## **Debt-to-Total Capitalization**

(\$ in thousands)

		March 31,				
	2004		2003		Change	
Current maturities of long-term debt	\$		\$	45	\$	(45)
Long-term debt		19,800		106,814		(87,014)
Accounts receivable sold		100,000		160,000		(60,000)
Adjusted debt		119,800		266,859		(147,059)
Stockholders' equity		693,582		574,540		119,042
Total capitalization	\$	813,382	\$	841,399	\$	(28,017)
Adjusted debt-to-total capitalization		14.7%		31.7%		-17.0%

Note: Adjusted debt and adjusted debt-to-total capitalization is provided as an additional liquidity measure. GAAP requires that accounts receivable sold under the company's receivables securitization program be reflected as a reduction in accounts receivable and not reported as debt. The company internally considers accounts receivables sold to be a financing mechanism. The company believes it is helpful to provide readers of its financial statements with a measure that adds accounts receivable sold to debt, and calculates debt-to-total capitalization on the same basis.