

United Stationers Inc. and Subsidiaries
Reconciliations of Non-GAAP Financial Measures
(unaudited)

Net Income and EPS Excluding Charges (Net of Tax)
(in thousands, except share data)

	For the Three Months Ended		For the Six Months Ended	
	June 30,		June 30,	
	2003	2002	2003	2002
Net income	\$ 15,106	\$ 15,733	\$ 27,782	\$ 39,885
Add: Loss on early retirement of debt	3,649	--	4,150	--
Cumulative effect of a change in accounting principle	--	--	6,108	--
Subtract: Restructuring charge reversal	--	--	--	(1,516)
Net income excluding charges	<u>\$ 18,755</u>	<u>\$ 15,733</u>	<u>\$ 38,040</u>	<u>\$ 38,369</u>
Earnings per share under GAAP	\$ 0.46	\$ 0.46	\$ 0.85	\$ 1.16
Add: Loss on early retirement of debt	0.11	--	0.13	--
Cumulative effect of a change in accounting principle	--	--	0.18	--
Subtract: Restructuring charge reversal	--	--	--	(0.04)
EPS excluding charges	<u>\$ 0.57</u>	<u>\$ 0.46</u>	<u>\$ 1.16</u>	<u>\$ 1.12</u>
Weighted average number of common shares – diluted	<u>33,108</u>	<u>34,437</u>	<u>32,873</u>	<u>34,425</u>

Note: Adjusted net income and EPS is provided as an additional financial measure. Generally Accepted Accounting Principles require that the restructuring charge reversal, loss on early retirement of debt and the cumulative effect of a change in accounting principle be included in net income. The company believes, for comparative purposes, it is helpful to provide readers of its financial statements with adjusted net income and EPS, which exclude these items.